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# THE FEASIBILITY OF A LARGE SHARE OF ZE HDVs IN THE 2030 FLEET DEPENDS ON LOT OF FACTORS

### SUPPLY

- › Technology readiness
- › Availability of attractive products
- › Cost competitiveness
  - › battery price development
  - › price of diesel and electricity (incl. cost of (fast) chargers)
- › Availability of charging infrastructure
  - › e.g. dependent on EU Alternative Fuels Infrastructure Directive and national measures

### DEMAND

- › Sustainability strategies of the logistics sector
- › Effective policies applying to both truck manufacturers and end users
  - › Stringent CO<sub>2</sub> target for HDVs
  - › ZEV requirements in the HDV CO<sub>2</sub> Regulation
  - › National and municipal policies
    - › Fiscal stimulation and/or subsidies
    - › Urban access restrictions: e.g. Dutch Green Deal Zero Emission City Logistics

### BUT THERE'S A LOT HAPPENING w.r.t. ZE HDVS

- › Currently, developments with respect to the technical feasibility and costs of battery-electric HDVs are going much faster than anticipated.

#### ZE VEHICLES

- › Fast increase in the commercial availability of electric buses
  - › e.g. Solaris, Optare, BYD, VDL, ADL, Van Hool, Volvo, Dennis
- › Small OEMs offering battery-electric trucks commercially
  - › e.g. GINAF (rigid truck), EMOSS (rigid truck and tractor)
- › Many OEMs are developing and testing battery-electric trucks or announce market introduction
  - › BYD, Daimler, MAN, VDL (DAF based), Fuso, Tesla, Nicola
- › Volvo and Scania test catenary trucks
- › Toyota develops a hydrogen truck
- › Battery prices are dropping fast

#### CHARGING

- › Rollout of ultra-fast charging (@ 350 kW) networks across the EU (>10,000 charging points) announced by E.ON and two other consortia
  - › Backed by several large OEMs
  - › This would reduce charging time of 900 kWh long-haul truck to 2.5 hours
- › Tesla has announced the deployment of 1 MW chargers.

#### €

- › **Perspective on technical and economic feasibility is rapidly improving**

## INDICATIVE ASSESSMENT OF TECHNICAL FEASIBILITY AND COST-EFFECTIVENESS OF BATTERY-ELECTRIC HDVs

- › This chapter presents results of an indicative assessment of the applicability of battery-electric propulsion in two different logistic applications for trucks.
- › Using an in-house model, developed by TNO, and assumptions on the characteristics of typical reference vehicles, mission profiles for the applications and overnight charging vs. day-time opportunity charging, the following parameters have been estimated:
  - › the fuel consumption of the conventional reference trucks;
  - › the minimum battery size for full-day operation of the electric trucks;
  - › the required power of the electric power train;
  - › the electricity consumption of the ZE HDVs, taking into account the impact of battery weight.
- › Combining these results with estimates for the future costs of batteries, powertrain components, diesel and electricity, and maintenance, estimates have been made of the:
  - › differential in vehicle purchase costs between the conventional HDVs and the ZE HDVs;
  - › costs of the energy consumed by both vehicles;
  - › the difference in maintenance costs;
  - › the resulting overall **difference in total costs of ownership ( $\Delta$ TCO)** of conventional HDVs and ZE HDVs.

## KEY ASSUMPTIONS

- › The table below presents the assumptions on a range of input data that have been used for the comparative cost assessment of conventional (ICE-based) and battery-electric HDVs.

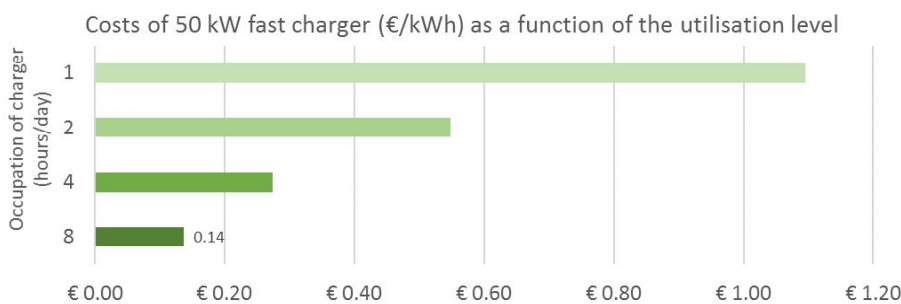
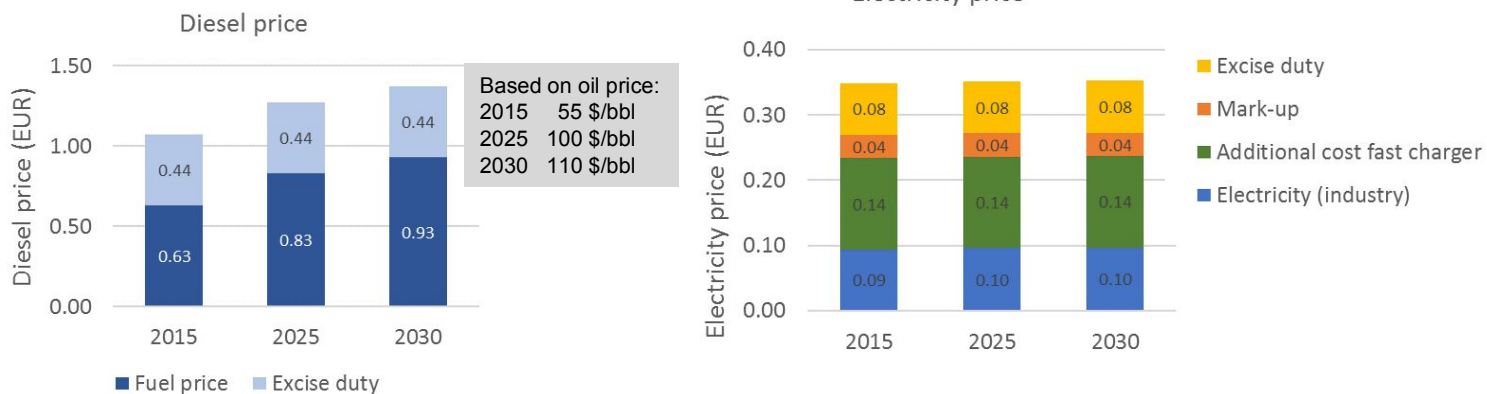
	2015	2025	2030	Source
Battery energy density [Wh/kg]	125	200	200	TNO estimate based on various literature sources
Battery costs [€/kWh]	350	200	120	TNO estimate based on [McKinsey 2017], [Bloomberg 2017], [IRENA 2017]
Costs of other EV components*	€ 5,860 + 26 €/kW	€ 3,050 + 13.5 €/kW	€ 3,050 + 13.5 €/kW	Based on in-house expert knowledge
Costs of replaced ICE components**	€ 50 + 65 €/kW	€ 50 + 65 €/kW	€ 50 + 65 €/kW	Based on in-house expert knowledge
Costs of maintenance [€/km]: EV / ICEV	0.11 / 0.12	0.11 / 0.12	0.11 / 0.12	[ICCT 2017]
Battery lifetime [no. of cycles]	3000	5000	5000	[FREVIEW 2017]

\*) Electric motor, inverter, boost converter, heat pump, control unit, harness and safety, regenerative braking system

\*\*) Internal combustion engine, aftertreatment system, transmission and fuel tank

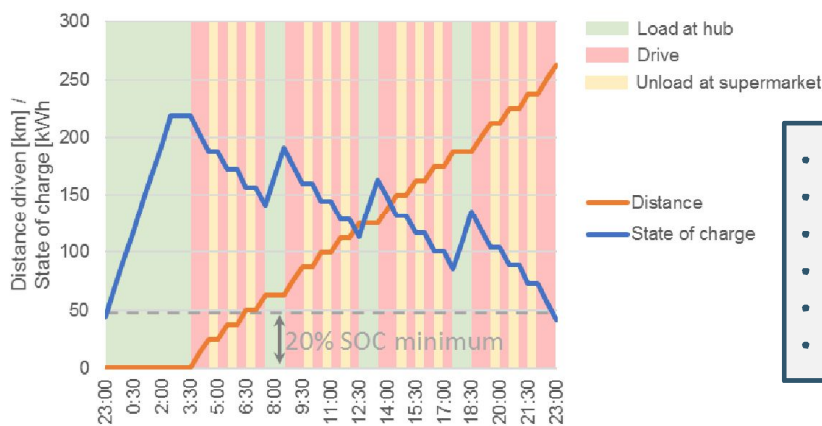
## KEY ASSUMPTIONS: FUEL AND ELECTRICITY PRICES

- Assumptions for the diesel price and base electricity price for 2015 and 2030 are based on the EU reference scenario [EU 2015].



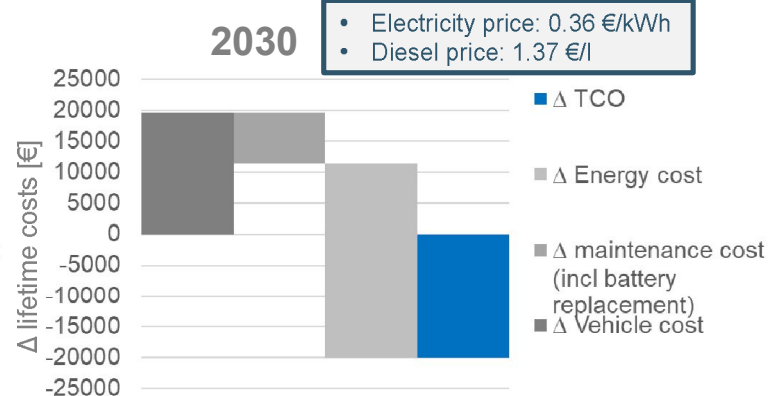
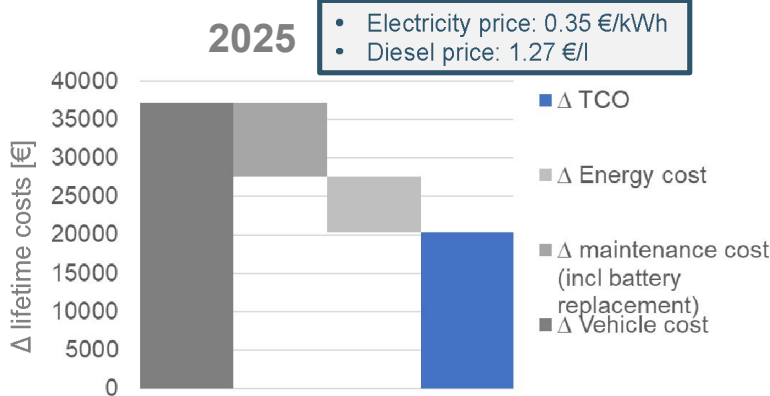
- The costs of the charging infrastructure that need to be attributed to the costs of charged electricity strongly depend on the utilisation of the charging station.
- The occupation level has a trade-off with the charger's availability over the day.

## CASE: SUPERMARKET SUPPLY MEDIUM RIGID TRUCK (2350 KG PAYLOAD)



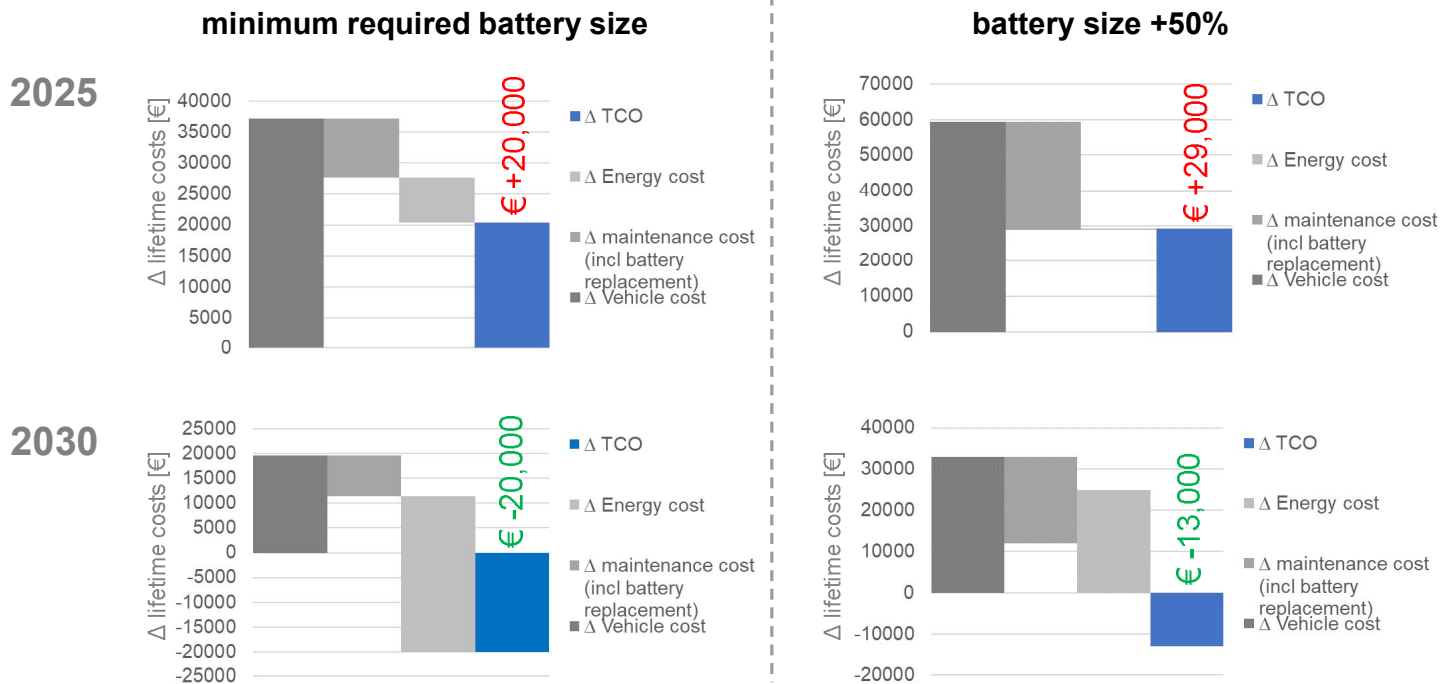
► A smaller battery and faster charging would further improve the business case

- Average speed of 25 km/h
- Drive 10.5 hours per day (= 263 km/day)
- 630,000 km in 8 years lifetime
- Charger: 50 kW
- Required battery: 219 kWh (incl. max. 80% DoD)
- Energy use: 1.4 kWh/km (incl. mass penalty)



## CASE: SUPERMARKET SUPPLY – RIGID TRUCK

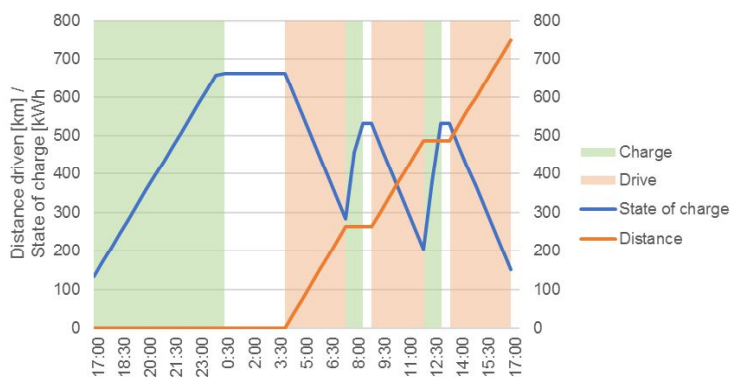
### INFLUENCE OF BATTERY SIZE ON LIFETIME $\Delta$ TCO



- › Developments over time in battery costs and in the price of diesel relative to electricity have a larger impact on the cost-effectiveness of battery-electric trucks than the size of the battery.



## CASE: LONG HAUL TRACTOR-TRAILER (24.270 KG PAYLOAD)

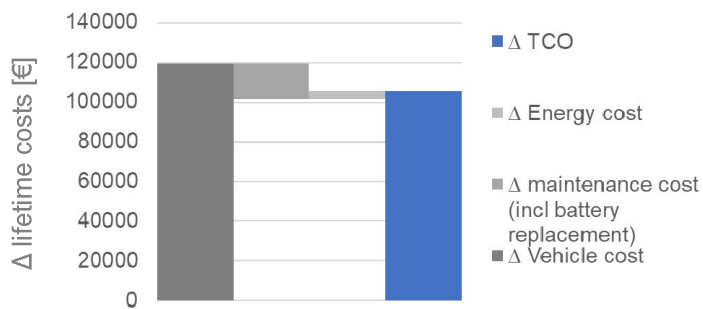


- Average speed of 75 km/h
- Drive 10 hours per day (= 750 km/day)
- 1.8 mln km in 8 years lifetime
- Overnight charger: 75 kW
- Fast charger during rest: 350 kW
- Required battery: 663 kWh (incl. 80% max. DoD)
- Energy use: 1.5 kWh/km (incl. mass penalty)

› A smaller battery and faster charging would further improve the business case

**2025**

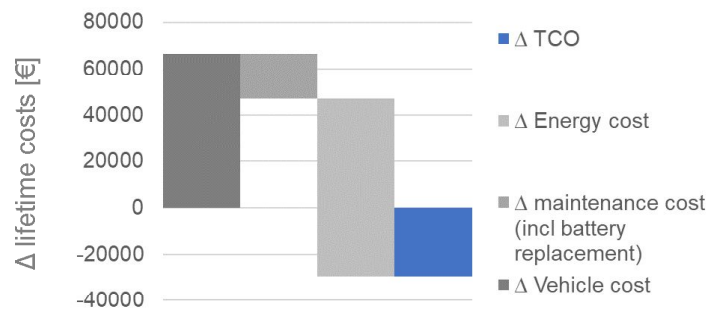
- Electricity price: 0.35 €/kWh
- Diesel price: 1.27 €/l



36 | Assessments wrt HDV CO2 legislation

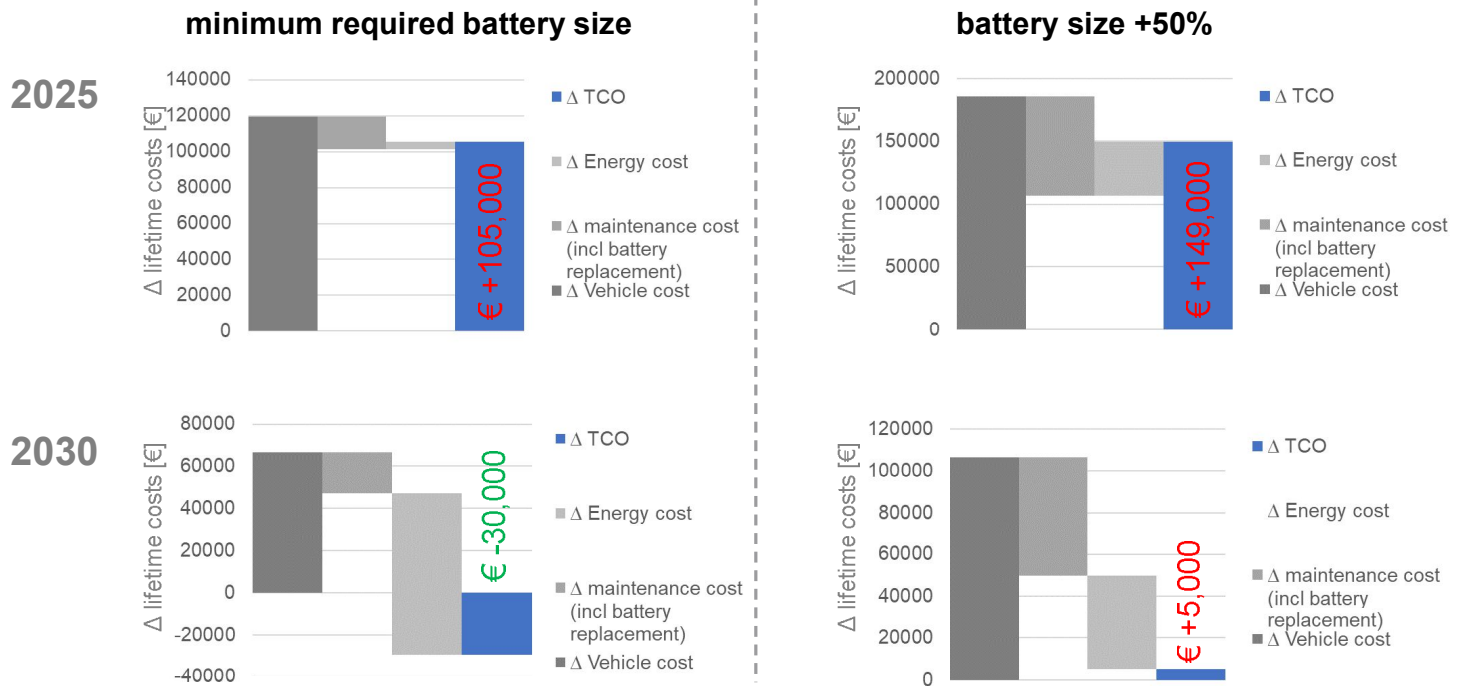
**2030**

- Electricity price: 0.36 €/kWh
- Diesel price: 1.37 €/l



## CASE: LONG HAUL – TRACTOR-TRAILER

### INFLUENCE OF BATTERY SIZE ON LIFETIME $\Delta$ TCO

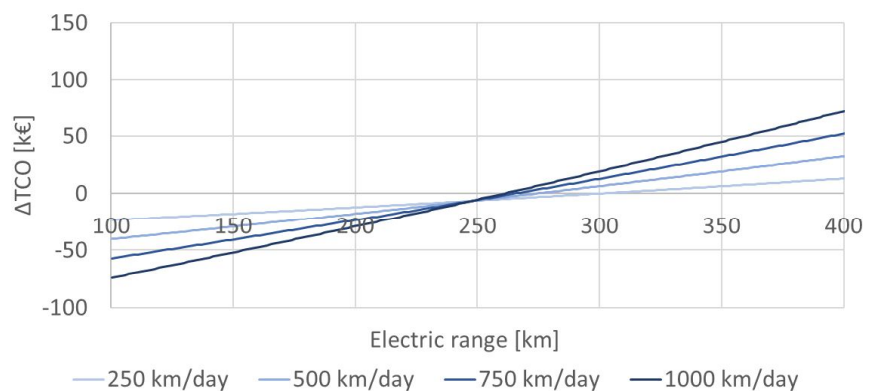


- › Developments over time in battery costs and in the price of diesel relative to electricity have a larger impact on the cost-effectiveness of battery-electric trucks than the size of the battery.

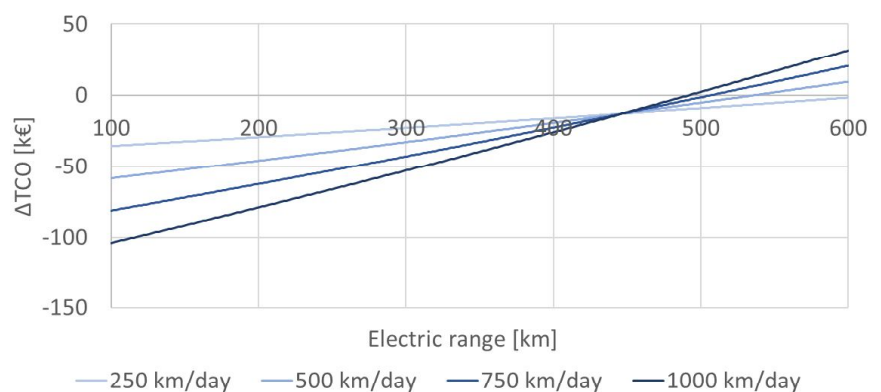
## DEPENDENCE OF $\Delta$ TCO ON ELECTRIC RANGE AND DAILY MILEAGE

- › The  $\Delta$ TCO for battery-electric HDVs compared to conventional HDVs depends on assumptions w.r.t. the electric range (determined by the size of the battery) and the daily driven distance.
- › The assessment includes the cost of (multiple) battery replacement(s), which are especially needed when a small battery is chosen.
- › Using a larger battery increases energy consumption and therefore leads to a higher TCO.
- › Total battery costs to 1<sup>st</sup> order do not depend on battery size as a smaller battery needs more frequent replacement over the lifetime of the vehicle.

2030 - Rigid truck (medium)



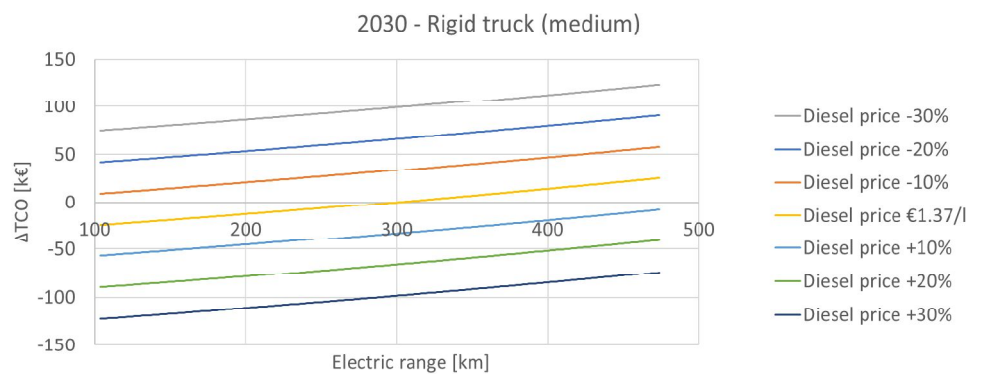
2030 - Tractor-trailer



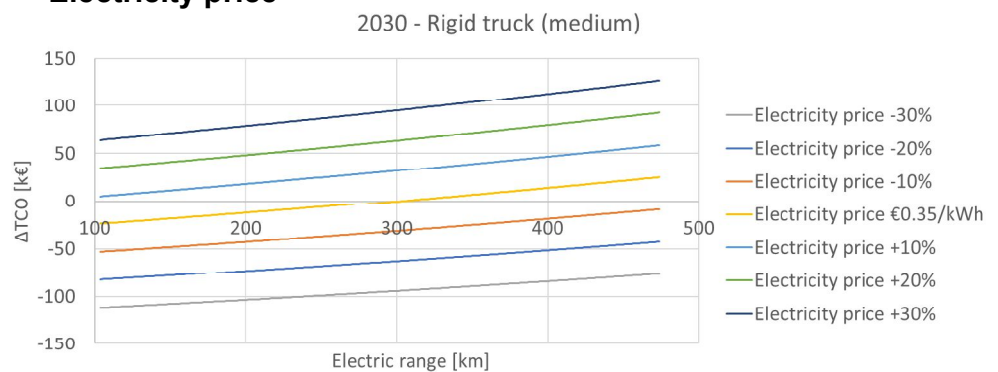
## DEPENDENCE OF $\Delta$ TCO ON DIESEL AND ELECTRICITY PRICES

- › The  $\Delta$ TCO for battery-electric HDVs compared to conventional HDVs depends on the price of diesel and electricity.
- › Sensitivity analysis for **medium rigid truck**
- › A lower electricity price and/or higher diesel price in 2030 improve the economic feasibility of battery electric trucks and also allow their use in applications with lower daily mileage or where a larger battery is required.

### Diesel price



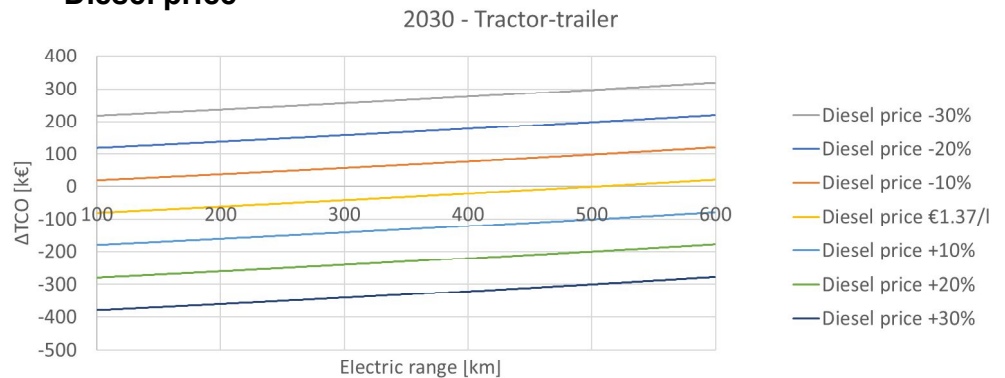
### Electricity price



## DEPENDENCE OF $\Delta$ TCO ON DIESEL AND ELECTRICITY PRICES

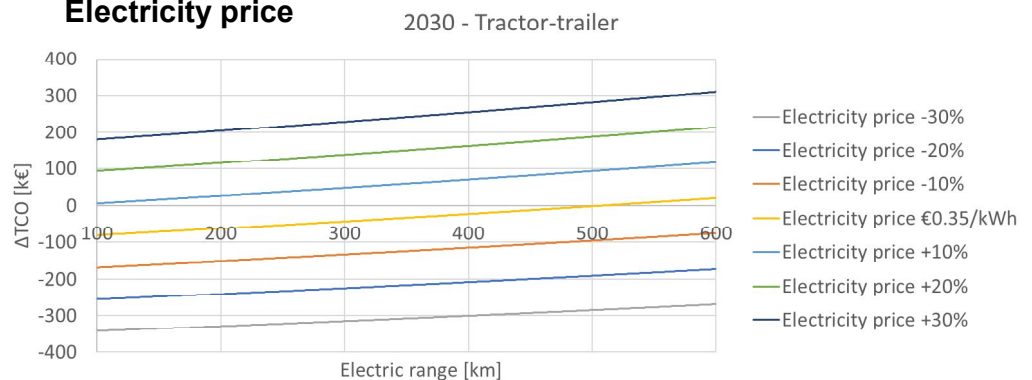
- › The  $\Delta$ TCO for battery-electric HDVs compared to conventional HDVs depends on the price of diesel and electricity.
- › Sensitivity analysis for **tractor-trailer**
- › Conclusions are similar to the case of the medium rigid truck, with  $\Delta$ TCO further enhanced by the larger distances driven

### Diesel price



Daily driven distance = 750 km/day

### Electricity price



### CONCLUSIONS

- › Developments in product development and market offers for ZE HDVs are currently accelerating.
- › Due to an expected rapid decrease in the price of batteries and improvements in battery performance, battery-electric HDVs are expected to be technically feasible and close to economically feasible by 2025 for a limited number of market segments.
- › By 2030 battery-electric HDVs may be expected to be to economically competitive for many types of use.
- › However, this would require:
  - › sufficient availability of sufficiently fast chargers;
  - › electricity prices (incl. infrastructure cost) at acceptable levels.
    - › This depends strongly on occupation of chargers (> 30%).
- › Expectations on the possible contribution of electric trucks to CO<sub>2</sub> reduction in the road freight sector need to be revised.
- › For weight-limited transport battery mass goes at the expense of payload. Allowing higher vehicle masses will improve the business case and could lead to quicker uptake of ZE HDVs.

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